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# CONNECT TO THE WORLD



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## BREAK INTO EXPORT

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Are you interested in identifying global business opportunities?

Do you need support from an expert in international business?

Are you interested in carrying out a survey to identify the prime markets for your company?



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## EXPAND MARKET SHARE

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Are you looking for some first-hand advice?

Are you interested in sourcing clients, distributors and business or technology partners?

Are you looking for new supply channels?

Are you up to speed on how to access and participate in international public tenders?



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## ESTABLISH YOURSELF IN FOREIGN MARKETS

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Are you interested in carrying out an implementation feasibility study for your company?

Do you require local support to set up in markets abroad?

Are you looking for premises or staff abroad?

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# ACCIÓ CONNECTS YOU TO THE WORLD

40 Foreign Trade and Investment Offices in over 100 markets.



Join 17,000  
regular exporting  
companies

## EXPORT ENTRY SERVICES

- Business prospecting missions.
- Advice on breaking into export: Internationalisation vouchers.
- Start-ups internationalisation: Esprint Plan



€1 of every €3-increase in  
Catalan exports is the result  
of programmes implemented  
by ACCIÓ

## MARKET EXPANSION SERVICE

- Advice from the market experts at the Foreign Trade and Investment Offices.
- Research distribution and supply channels worldwide.
- Partner and client searches.
- Geographic and sectoral actions: Pla Àfrica, Catalan Wines USA, Weine aus Katalonien, Catalan Gourmet USA...
- Foster International Business Cooperation
- International public procurement support.
- International innovation programme.



Join more than 3,000  
businesses with foreign  
subsidiaries

## FOREIGN SET-UP SERVICES

- Soft landing (within the destination country).
- Financial advice service for your internationalisation project.
- Viability study.
- Premises search.
- Staff recruitment.
- Integrated support related to commercial or productive implementation.
- Partner searches and advice on joint ventures.

**ACCIÓ**



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